

Message Text

UNCLASSIFIED

PAGE 01 STATE 023765

15

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/BIC/OIM/AF/RPRYDLUN/BWS

APPROVED BY EB/OCA/CM/JSIMMONS

COM/BIC/OIM/AF/SKMILLER

STATE/AF/W/EWLOLLIS

COM/BIC/OIM/EM/JTDOYLE

AF/EPS/AJILLSON

----- 114198

P 302227Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

INFO AMEMBASSY ACCRA PRIORITY

AMCONSUL IBADAN PRIORITY

AMCONSUL KADUNA PRIORITY

UNCLAS STATE 023765

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: AMOFFICE TECH, LAGOS, JUNE 1976

REFS: (A) LAGOS 312, (B) USDOC 65, (C) LAGOS 695

(D) STATE A-330

ACCRA FOR VIGNEAULT

1. COMMERCE HAS CAREFULLY WEIGHED COMMENTS IN REFTELS REGARDING SUITABILITY OF MAINLAND HOTEL AS SITE FOR SUBJECT EVENT. WE HAVE CONCLUDED THAT, OVERRIDING CONSIDERATION IS THAT OF ACCELERATING U.S. TRADE PROMOTION ACTIVITIES IN IMPORTANT NIGERIAN MARKET. WE FEEL COMPELLED THEREFORE TO UNDERTAKE AMOFFICE TECH DESPITE LESS THAN IDEAL PHYSICAL CIRCUMSTANCES WITH WHICH WE MUST CONTEND. CONSIDERATION ALSO GIVEN TO APPARENT INCONSISTENCY OF OUR ENCOURAGING UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 023765

AMERICAN FIRMS TO FACE THE RIGORS OF DOING BUSINESS IN

NIGERIA WITHOUT BEING WILLING TO FACE SOME OF THESE
DIFFICULTIES IN OUR OWN PROGRAMS.

2. PRESS ACCOUNTS IN U.S. OF RECENT NIGERIAN REACTIONS
REGARDING ANGOLA HAVE LED SOME POTENTIAL U.S. EXHIBITORS
TO DISPLAY HESITANCY FULLY COMMIT THEMSELVES AT THIS TIME
TO PARTICIPATE. THIS LIKELY BE SHORT LIVED PHENOMENA AND
FIRM READING ON RECRUITMENT EXPECTED NEXT TWO TO THREE
WEEKS. ALTHOUGH HAVE NO REPEAT NO DOUBT THAT SHOW WILL
BE FILLED, WOULD PREFER NOT COMMIT HEAVY FUNDING IMME-
DIATELY IF IT CAN BE AVOIDED. CONSEQUENTLY, IS IT POSSIBLE
TO DEFER PAYMENT ON MAINLAND SITE UNTIL FEBRUARY 20 OR PAY
NOW ONLY DEPOSIT OF 10 TO 20 PERCENT? EMBASSY IS, HOW-
EVER, AUTHORIZED ADVANCE FULL SUM NOW IF FOREGOING NOT
REPEAT NOT POSSIBLE AND IF FULL PAYMENT ONLY WAY RESERVE
SPACE. IF FULL PAYMENT REQUIRED, REQUEST EMBASSY ATTEMPT
SECURE AGREEMENT FROM MAINLAND TO REFUND ALL OR A MAJOR
PORTION OF PAYMENT IF WE CANCEL GIVING APPROPRIATE NOTICE.

3. EXHIBIT DESIGN BEING WORKED UP ACCOMMODATING UP TO 20
BOOTHES BASED UPON SKETCH RECEIVED PER PARA 4 REFTTEL A.
FINAL ARRANGEMENT WILL DEPEND ON WHETHER SEMINAR TO BE
STAGED IN LOUNGE OR ELSEWHERE IN HOTEL. PLEASE ADVISE
IF OTHER MEETING ROOM AVAILABLE IN OR ADJACENT TO
MAINLAND HOTEL.

4. GREATLY APPRECIATE EMBASSY'S GENEROUS SUPPORT TO DATE.
LOOK FORWARD TO SUCCESSFUL EXHIBIT DESPITE OBSTACLES. KISSINGER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 30 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE023765
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OIM/AF/RPRYDLUN/BWS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760036-0576
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t1976013/aaaaabyf.tel
Line Count: 91
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 LAGOS 312, 76 LAGOS 695
Review Action: RELEASED, APPROVED
Review Authority: RowellE0
Review Comment: n/a
Review Content Flags:
Review Date: 25 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 MAY 2004 by barnescd>; APPROVED <28 JAN 2005 by RowellE0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: AMOFFICE TECH, LAGOS, JUNE 1976
TAGS: BEXP, NI
To: LAGOS
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006